

## **Historic, Archive Document**

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# "Surplus Stock" IRIS SALE

## RARE AND COSTLY VARIETIES LISTED IN MY CURRENT CATALOGUE NOW OFFERED AT GREATLY REDUCED PRICES

I have never joined the "Destroy the Surplus" fraternity, because I believe it is a great waste, as well as a shame to destroy things that can be used to bring pleasure to others. I do not believe that acres of corn or wheat should be plowed under (or Iris either) to keep prices up. I believe that the "abundant life" is to be found through better methods of distribution rather than through the destruction of things that someone can use. I do not believe that either a man, or a business, or a country, can better its position by destroying its assets. I may be wrong, but that's my conviction and I must act accordingly.

Owing to an exceptionally good propagating season, I find myself with a surplus stock of some of the choicest varieties of Iris that the world has ever known. But no one can persuade me to plow up this potential beauty to keep prices up. No Sir! I prefer to cut prices to the bone and ship these fine Irises to garden lovers everywhere, to carry their message of beauty and joy throughout the world, as they should.

And so I have divided this group of Irises into 4 choice collections, offered

at greatly reduced prices. Each collection is a LONG SEASON COLLECTION. Each collection contains outstanding representatives of three distinct races: (1) Spring blooming Tall Bearded Iris; (2) Autumn Flowering Iris that flower first in the very early Spring and again in the Fall—a new race of recent development; (3) Those quaintly marked and exquisitely beautiful hardy Pogocyclus Hybrids, that are as different from other Iris as though they came from another planet—An unusual group that will give you several months of beautiful blossoms each year.

My plants were never larger or finer than now. You will be amazed at the superb plants you will receive and delighted with the marvelous display they will make next year.

ORDER NOW AND I WILL SEND THEM TO YOU AT ONCE DIRECT FROM MY IRIS RANCH IN THE FERTILE YAKIMA VALLEY, ALL CHARGES PREPAID. NOW IS THE TIME TO PLANT THEM.

LONG SEASON "BALANCED BEAUTY" IRIS COLLECTIONS.  
SUPER SIZED PLANTS ALL DIFFERENT LABELLED.

### COLLECTION A

**ALLURE**—40 in. SILVER MEDAL WINNER. Soft pastel blend of pink and yellow.  
**AMMON**—46 in. VERY EARLY lovely sky blue. Large flowers.  
**AMBERA**—36 in. VERY EARLY huge rich bright canary yellow. Largest and finest early yellow.  
**ANDANTE**—36 in. Rich brilliant garnet-red-purple. Like a piece of rich plush.  
**BEAU SABREUR**—34 in. Standards fine amber; falls Van Dyke red, making this an unusually attractive "variegata."  
**CARNELIAN**—43 in. VERY EARLY. A mammoth red-toned beauty and the first and finest of the tall early red tones.  
**COSSETTE**—26 in. VERY EARLY. Best early white. Very large flowers of snowy whiteness.  
**DOLLY MADISON**—36 in. Large flowers or blended soft mauve and soft yellow. A great favorite.  
**DORAK**—30 in. A hardy Pogocyclus Hybrid. A fine "show" Iris of gigantic size and unusual color and marking. Ruffled violet bicolor.  
**EL CAPITAN**—40 in. VERY FRAGRANT. An Iris giant, one of the largest and finest. Medium blue tone.  
**ELEANOR ROOSEVELT**—26 in. Flowers twice a year, early spring and again in the fall. Rich violet.  
**FRIEDA MOHR**—40 in. EARLY. FRAGRANT. Huge flowers. Most popular pink tone. Constant prize winner. Originally sold for \$25.00 a plant.  
**G. P. BAKER**—48 in. AWARDED A SILVER MEDAL, ALSO DYKES MEMORIAL MEDAL. Rich canary yellow. Large flowers. Profuse bloomer. Originally sold for \$100.00 a plant.  
**GRACE WAYMAN**—34 in. The richest colored Iris in the pansy-violet bicolor class. My own introduction.  
**GUYASUTA**—32 in. EARLY. One of the finest, largest, and richest of the deep purple group. I paid \$25.00 for my original stock of it a few years ago.  
**HOARFROST**—30 in. A very lovely frosty white.  
**JULIA MARLOWE**—36 in. Large, massive flowers of a rich red tone.  
**KING MIDAS**—23 in. EARLY. A new Iris color, being a golden buff and garnet brown blend. Originally sold for \$25.00 a plant.  
**LADY LILFORD**—30 in. A hardy Pogocyclus Hybrid in rich, scintillating blackish purple, with a black beard.  
**LORD LANBOURNE**—40 in. VERY EARLY. FRAGRANT. The richest colored, very early large flowered variety. Soft rose-lawn standards and madder crimson falls.  
**RED FLARE**—40 in. An amazingly brilliant new blood red variety with golden beard.  
**SAN FRANCISCO**—44 in. DYKES MEDAL WINNER. Finest of its type and constant prize winner. Huge white with blue feather-stitched edging. Originally sold at \$25.00 a plant.  
**SEPTEMBER SKIES**—24 in. Flowers twice a year, spring and fall. A new deep rich brilliant purple self.  
**SHAH JEHAN**—38 in. A sensational new multi-colored Iris. WINNER OF ENGLISH IRIS SOCIETY MEDAL. Standards cream; Falls ruby red, bordered white.  
**WHITE AUTUMN KING**—30 in. A sensational new waxlike snow-white beauty that flowers twice a year, early spring and fall.

ONE EACH OF ABOVE 25 VARIETIES  
CATALOGUE VALUE \$5.85 for \$3.85 POSTPAID  
3 EACH FOR \$10.00, EXPRESS PREPAID

Immediate Shipment - Labelled - Cultural Directions Included

### COLLECTION C

**ANNDELIA**—32 in. A ruffled beauty with lilac standards and white falls, feather stitched rose purple.  
**AUTUMN DAWN**—28 in. EXQUISITELY FRAGRANT. Flowers twice a year, spring and fall in the East. Everbloomer in warmer states. Ruffled soft pink and yellow blend.  
**BLUE BANNER**—36 in. FRAGRANT. Glorified blue bicolor. S—frilled lavender blue; F—deep rich velvety pansy violet, with blue border.  
**CONSTANCE MEYER**—40 in. AWARDED TWO SILVER MEDALS IN ENGLAND. A superb pink.  
**CRYSORO**—26 in. VERY EARLY. Rich orange yellow.  
**DOXA**—30 in. A Pogocyclus Hybrid in unusual colors; olive-green-lavender-grey blend.  
**FROST QUEEN**—22 in. FLOWERS TWICE A YEAR, spring and fall. A new frosty white fall bloomer.  
**KING TUT**—34 in. Popular fiery red and parent of many of the new red tones.  
**MAJESTIC**—36 in. FRAGRANT. One of the richest of the red-purple bicolours. Sold for \$25.00 a plant a few years ago.  
**MARY GIBSON**—42 in. EARLY. A handsome soft rosy bronze blend, that sold for \$40.00 a plant a few years ago.  
**MELCHIOR**—36 in. Sold for \$50.00 a plant in 1931. S—lustrous bronzy-violet; F—rich velvety crimson purple.  
**MRS. MARION CRAN**—48 in. A lovely tall pink toned variety, for which I paid \$50.00 a plant for my original stock.  
**MRS. VALERY WEST**—40 in. FRAGRANT. Masterpiece of a famous Iris hybridist. Rich velvety brown red and crimson blend. Sold originally for \$65.00 a plant.  
**ORIENT PEARL**—42 in. Iridescent, silky, pearl grey, flushed canary yellow. The connoisseur's delight.  
**PARVAR**—20 in. A Pogocyclus Hybrid with black-violet standards and soot-black falls, with velvety sheen. Nothing else like it.  
**PHEBUS**—42 in. A beautiful, well formed, smooth, wax-like flower of canary yellow with orange beard to match.  
**PURISSIMA**—48 in. EARLY. Considered by many the best white, being of snowy whiteness. Large flowers of perfect form.  
**ROMANCE**—36 in. FRAGRANT. AWARDED A SILVER MEDAL BY THE IRIS SOCIETY OF ENGLAND. Uniform, satiny rose-bronze.  
**SHASTA**—40 in. EARLY. A gigantic snow-white, named in honor of California's great snow-capped mountain.  
**SHIRAZ**—36 in. One of the most attractive of the Hardy Pogocyclus Hybrids. Manganesse violet, prettily veined.  
**SOLFERINO**—36 in. EARLY. A bright pink loaded with blossoms towering almost 5 ft. high.  
**SUMAC**—39 in. FRAGRANT. A handsome rich red-purple that makes a fine garden mass.  
**TAPESTRY**—40 in. EARLY. One of my own personal favorites. A great beauty of silky Tapestry red-violet.  
**WM. MOHR**—26 in. Highest rated of the Pogocyclus Hybrids. A real striped violet beauty. Sold for \$50.00 a few years ago.  
**ZUNI**—40 in. VERY EARLY. Huge velvety flowers of rich glowing red-brown, suffused copper.

ONE EACH OF ABOVE 25 VARIETIES  
CATALOGUE VALUE \$5.55 for \$3.60 POSTPAID  
3 EACH FOR \$9.00, EXPRESS PREPAID

Immediate Shipment - Labelled - Cultural Directions Included

### COLLECTION B

**ASIA**—54 in. CINNAMON FRAGRANCE. A fine large soft pastel blend on stalks shoulder high.  
**BALLERINE**—48 in. VERY FRAGRANT. Long flowering light blue toned variety. Huge flowers of perfect form.  
**CASTOR**—36 in. WINNER OF THE ENGLISH IRIS SOCIETY SILVER MEDAL. White peppered with deep violet pin dots.  
**DAY DREAM**—42 in. An exquisite soft pink toned variety that is very popular.  
**DESERT GOLD**—VERY EARLY. FRAGRANT. Fine large flowers. Many consider this the best early yellow.  
**GLEAM**—42 in. An unsurpassed sky blue. Extra fine large flowers of perfect form and substance.  
**GRANDIOSA**—54 in. Huge rich blue purple flowers on stalks shoulder high, making an imposing garden effect.  
**ID-PALL**—30 in. A hardy Pogocyclus Hybrid, being a cross of two distinct races. Ruffled reddish lilac standards and dark violet falls over a white ground. Beautifully marked.  
**KLAMATH**—40 in. LILAC FRAGRANCE. SOLD A FEW YEARS AGO AT \$50.00 a PLANT. Rich velvety lobelia violet and mulberry.  
**MAGENTA**—36 in. FRAGRANT. A distinctive brilliant magenta colored variety that always stands out prominently among other Irises.  
**MARY GEDDES**—36 in. WINNER OF DYKES MEMORIAL MEDAL. Soft pink and soft yellow blend, overlaid Pomeranian Red.  
**MARY SENNI**—42 in. EARLY. VERY FRAGRANT. Magnificent flowers of huge size. Soft lilac and rich violet bicolor. Sold in 1931 at \$25.00 each.  
**MONTEREY**—48 in. An exceptionally fine deep rich red purple of fine form and heavy substance.  
**MOON MAGIC**—40 in. EARLY. FRAGRANT. A fine new soft yellow, with flaring falls measuring six inches across.  
**MOTIF**—38 in. A VERY FINE RICH DEEP BRILLIANT PANSY PURPLE, with heavy velvety substance.  
**NAZARIN**—30 in. Next to the highest rated of the Pogocyclus Hybrids. Purple violet standards and darker falls.  
**PALE MOONLIGHT**—48 in. A magnificent new sky-blue of gigantic size and perfect form. One of the best in this color.  
**RED DOMINION**—42 in. FRAGRANT. A fine new red-toned variety with clear lustrous deep red standards and full flaring velvety red falls.  
**RHEINTOCHTER**—36 in. My own choice in its color with white standards and violet falls.  
**ROMOLA**—38 in. FRAGRANT. Sold for \$35.00 a plant just a few years ago. An exquisite soft lilac and velvety red-violet blend.  
**ROSE MARIE**—38 in. A French introduction. S—soft reddish violet; F—flaring, gracefully frilled, brilliant red-purple, with lighter border.  
**SITKA**—48 in. EARLY. VERY FRAGRANT. A huge snowy white standing shoulder high. One of the largest and best whites.  
**SPRING MAID**—46 in. A beautiful appleblossom pink, with a delightful yellow flush at the centre. One of the most attractive of recent introductions.  
**STARLIGHT**—24 in. VERY EARLY. A distinct and very beautiful and unusual shade of greenish-sulphur yellow.  
**VISHNU**—32 in. RICH SPICY FRAGRANCE. A real gem. Pinkish-cinnamon with maroon veins.

ONE EACH OF ABOVE 25 VARIETIES  
CATALOGUE VALUE \$5.70 for \$3.70 POSTPAID  
3 EACH FOR \$9.50, EXPRESS PREPAID

Immediate Shipment - Labelled - Cultural Directions Included

### COLLECTION D

**BLUE GOWN**—48 in. I believe this to be the finest rich deep blue Iris created to date. Huge flowers, shoulder high, perfect in every way.  
**CAMELLIARD**—48 in. Unusual color, soft yellow overlaid wine. Sold a few years ago for \$15.00 a plant.  
**GIRAN**—24 in. A handsome wine colored Pogocyclus Hybrid, beautifully veined.  
**KOCHINETTE**—27 in. VERY EARLY. An improved form of the native Italian Iris Kochi, with flaring falls. Rich purple.  
**LARGO**—40 in. Lovely soft pastel blend of pink, yellow and cream with golden veined throat.  
**LEONATO**—48 in. EARLY. FRAGRANT. One of the tallest, largest, and finest soft blues. Originally sold for \$25.00 a plant.  
**MAGALI**—30 in. A new French introduction of rosy-apricot, with madder rose flush to the falls.  
**MAGNIFICA**—42 in. VERY FRAGRANT. One of the largest and finest red-violet bicolours.  
**MODOC**—36 in. EARLY. A new and very handsome deep velvety black-purple. Like cut velvet.  
**MONS. STEICHEN**—15 in. A dainty Pogocyclus Hybrid with texture like fine porcelain. White, with a red zone to the falls.  
**MY MARYLAND**—48 in. FRAGRANT. A magnificent flower of rich brilliant deep petunia violet overlaid garnet brown.  
**NINGALL**—46 in. A magnificent new blend of lovely soft pastel colors, rosy-buff and lilac with yellow halo at centre.  
**NYMPH**—24 in. VERY EARLY. An amazingly free flowering deep yellow with golden beard.  
**PRES. PILKINGTON**—46 in. A marvelous soft rose, yellow, and buff blend. Sold in 1933 for \$25.00 a plant.  
**RONDA**—30 in. A real five star Iris and one of the finest red tones.  
**ROSE ASH**—36 in. EARLY. The name indicates the color. Huge size, perfect form and attractive color.  
**ROSE DOMINION**—38 in. A brilliant new American Beauty Rose color. A great favorite. Sold in 1932 at \$15.00 a plant.  
**ROSE PETAL**—48 in. Sweetly scented, clear, uniform deep rose petal pink. Sold originally at \$20.00 a plant.  
**SEMELE**—32 in. I like this best of all of the Pogocyclus Hybrids. Bright violet, beautifully veined.  
**SERENADE**—30 in. A real gem of a true pink toned Iris. Best pink for landscape or garden mass.  
**SOUTHLAND**—44 in. Flowers twice a year early spring and fall. Best of the new yellow fall bloomers.  
**SOUV. DE LOETITIA MICHAUD**—40 in. A very large and very lovely soft blue of perfect form and striking appearance.  
**TALISMAN**—38 in. FRAGRANT. Colors of the famous Talisman rose. Sold for \$25.00 in 1932. Yellow, pink, chamois, red, with electric blue flush.  
**THAIS**—32 in. EARLY. FRAGRANT. Huge flowers of an unusually attractive pink tone.  
**THURATUS**—34 in. A new "black" Iris, in reality an exceedingly rich blackish purple. Sold for \$25.00 in 1932.

ONE EACH OF ABOVE 25 VARIETIES  
CATALOGUE VALUE \$5.60 for \$3.65 POSTPAID  
3 EACH FOR \$9.25 EXPRESS PREPAID

Immediate Shipment - Labelled - Cultural Directions Included

## ALL FOUR COLLECTIONS

ONE EACH 100 VARIETIES, CATALOGUE VALUE \$22.70 for \$12.75

3 Each \$35.00 — Express Prepaid

Cultural Directions Included with All Orders

OVER FOR OTHER BARGAINS



# MORE BARGAINS FOR THRIFTY GARDEN OWNERS

## "JEWELL BOX COLLECTION OF MINIATURE BEARDED IRIS"

16 PLANTS - All Different - Labelled \$2.25

3 of each for \$5.50

POSTPAID, LABELLED — CULTURAL DIRECTIONS INCLUDED

A little Treasure Chest of the finest and newest miniatures, including Sound Money, which flowers twice a year, in the early spring and again in the fall. You will want this collection for the Rockery, or for planting in front of your taller Irises.

**A REGULAR \$3.30 CATALOGUE VALUE FOR \$2.25 — IMMEDIATE SHIPMENT**

**SOUND MONEY**—6 to 10 in. New rich golden yellow spring and autumn bloomer.

**JEAN SIRET**—10 to 15 in. A real ever-bloomer, flowering spring and fall and usually several times during the summer.

**TAMPA**—10 to 14 in. Something entirely new. A cross between two distinct Iris families, giving us the most brilliant red ever appearing in the miniature group.

**BRIDE**—6 to 16 in. Pure snow white with an exquisite rose fragrance.

**CURIOSITY**—6 to 12 in. Well named on account of its curiously beautiful coloring—greenish yellow, overlaid soft violet. Delightfully fragrant.

**GLEE**—8 to 12 in. The most graceful of all miniatures, color soft cream.

**FAUNTLEROY**—6 in. Something new in miniatures with greyish white standards edged soft yellow; Falls raisin purple with a yellow border.

**HAMADAN**—12 to 15 in. A pogocyclus hybrid, entirely unlike any other Iris you have ever seen. You'll marvel at its unusual beauty. Upright

open ruffled standards of rich deep violet. Flaring falls same color nicely veined. Styles rich metallic bronze; wide plush-like deep black beard.

**PAPOOSE**—6 to 8 in. A new and unusual color in this group of Iris with soft buff standards, lightly flecked wine. Falls dark mahogany with a narrow buff border.

**ORANGE QUEEN**—6 to 8 in. Deep, clear, rich yellow, of waxlike substance

**NONO**—10 to 14 in. A new and very fine French introduction almost unknown in this country. Unusual whitish amber color. Very rare.

**NEGUS**—12 to 14 in. An exceedingly rich deep, velvety purple. Prodigious bloomer.

**MOGADOR**—15 in. A beautiful and very rare French introduction with milk-white standards and smooth soft yellow falls.

**FAIRY**—6 to 10 in. A very lovely soft sky-blue.

**REICHENBACHII**—6 in. A dainty yellow species from the Balkans.

**CYANEA**—6 in. A handsome fragrant crimson-purple with white veined throat.

### "RED BIRD" COLLECTION

#### RED AND PINK IRISES

40 VARIETIES, ALL DIFFERENT, CATALOGUE VALUE \$10.30, for \$6.75

Labelled, Express Paid, Cultural Directions Included

This is the first time I have ever offered this complete group of gorgeous red and pink toned Tall Bearded Irises as a collection. Imagine a bed of 40 different varieties of red and pink tones planted together in your garden! The colors were unheard of in Irises a few years ago and will include Salmon Pink, Orchid Pink, Shrimp Pink, Rose Petal Pink, Flesh Pink, Coral Pink, Rosy Pearl, Cameo Pink; fiery reds, coppery reds, ruby reds, ox-blood reds, garnet, maroon, crimson, magenta, etc., the entire range of the finest red and pink tones originated to date, from the softest pastel pink to the deepest reds. Be the first in your community to have a complete bed of all the finest new red and pink toned Irises. They are winners of Awards, Medals, and prizes everywhere.

1 Each 40 Varieties, Labelled — Catalogue Value \$10.30 for \$6.75

3 Each \$17.50; 6 Each \$32.50; 12 Each \$60.00

Immediate Shipment, Express Paid, Cultural Directions Included

### "BLUE BIRD" COLLECTION

#### BLUE IRIS FOR THE BLUE GARDEN

30 Varieties, All Different, Catalogue Value \$9.50 for \$6.00

Labelled, Express Paid, Cultural Directions Included

Just as I have assembled a special collection of Red and Pink tones, I have also made up a superb collection of the finest Blue Irises for this special sale. Blue gardens, or blue beds have always been popular and there is certainly nothing more delightful. This collection will contain light blues, medium blues, deep blues, blue bicolors, blue selfs, running from the softest sky-blue right through the range of blue tones to deep indigo. There will be early, midseason and late bloomers so as to give the longest possible flowering period in the Bearded Iris group. You'll enjoy a blue Iris bed made up of these 30 choice varieties.

1 Each 30 Varieties, Labelled — Catalogue Value \$9.50 for \$6.00

3 Each \$15.00; 6 Each \$27.50; 12 Each \$50.00

Immediate Shipment, Express Paid, Cultural Directions Included

### "GOLD MINE" COLLECTION OF HARDY DAYLILIES

8 Choice Varieties — Catalogue Value \$5.25 for \$3.25

3 Each for \$7.50

Postpaid, Labelled, Cultural Directions Included

Shipment Will Be Made at Once

**APRICOT**—24 in. Early flowering soft apricot.

**MARGARET PERRY**—50 in. A giant flowering sensational new European introduction. Carnelian red with a bright yellow throat. Flowers July to September.

**WOODLOT GOLD**—36 in. A new beautifully crinkled flower of soft gold. One of the largest and finest of all Daylilies. July, August flowering.

**GOLD DUST**—24 in. A fine deep rich orange color. May and June flowering.

**SOVEREIGN**—30 in. GIVEN AN AWARD OF MERIT BY THE ROYAL HORTICULTURAL SOCIETY OF ENGLAND. Fine deep yellow. June, July flowering.

**DR. REGEL**—2 ft. A magnificent rich semi-dwarf early flowering variety of rich deep orange yellow. Flowers May and June.

**KWANSO FLORA PLENA**—50 in. Attractive double flowers of orange-copper color. Flowers July and August.

**FULVA**—54 in. The popularly known "species" with red centre, fading out to a lighter border, with a narrow cream line down the centre of each petal.

### "GOLDEN GLEAM" COLLECTION OF DAFFODILS, NARCISSUS, JONQUILS, ETC.

30 Top-Size Bulbs for \$1.35

50 for \$2.00; 100 for \$3.00; 1000 for \$18.00

It would be hard to select another investment that will give you so much pleasure, satisfaction, and garden beauty for the money expended as this wonderful collection of Daffodils. Once planted they may be left alone for years and will give you an increasing quantity of beautiful flowers each Spring.

This collection consists of a well-balanced mixture, unlabelled, of all the finest types, including Yellow Trumpet Daffodils, Bi-Color Trumpet Daffodils, Barri Narcissi, Poets Narcissi, Double Narcissi, Leedsii types, Jonquils and Jonquil Hybrids, etc. Planted now they will bloom for you early next Spring to beautify your garden and supply you with lovely bouquets of cut flowers for the house for years to come. This is by far the finest collection I have ever offered.

### ADVANCE SALE OF EVERBLOOMING CLIMBING ROSES

Place your orders now for these Everblooming Climbing Roses for fall delivery. Fall is the best time to plant them. Extra strong "CREAM QUALITY" Strictly No. 1 field grown plants will be sent on all orders. Make up your own selection from varieties listed below.

\$1.00 Each; 3 for \$2.50; 6 for \$4.50; 12 for \$7.50

**EVERBLOOMING CLIMBING SOUV. DE CLAUDIUS PERNET**—Delightfully fragrant pure sunflower yellow, offered by me for the first time.

**MARY LOVETT**—A perfectly gorgeous, fully double pure snow white climber equal to the finest Hybrid Tea Roses.

**EVERBLOOMING CLIMBING TALISMAN**—Identical in form and color with the bush form, most famous of all roses for cut flowers, but flowers are even larger. Peach and red blend.

**EVERBLOOMING CLIMBING RED RADIANCE**—A perfect cut flower of American Beauty Red. Fully double.

**EVERBLOOMING CLIMBING RADIANCE (Pink)**—Same as the above but in a lovely satiny pink.

**EVERBLOOMING CLIMBING PRES. HOOVER**—A sport of the Hybrid Tea of the same name, which was awarded TWO GOLD MEDALS AND ONE SILVER MEDAL. Now offered in everblooming climbing form.

**Robert Wayman BAYSIDE LONG ISLAND NEW YORK**

SEE "SURPLUS STOCK" BARGAINS ON OPPOSITE SIDE